# Bilateral cooperation under the EEA Grants and NGO Fund

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# The Norwegian Helsinki Committee











#### Role of the Helsinki Committe

- Facilitate bilateral partnership
- Distribute information
- www.ngonorway.org
- NGO Fund launches
- Arrange seminars, workshops
- Voice interests and needs of Norwegian civil society







#### Why a Norwegian partner?

#### NGO sector characterised by:

- Professionalism
- Large membership base
- Advocacy and lobbying
- Interest-representation
- Umbrella organisations
- Volunteerism
- Resource mobilisation





#### Volunteerism and professionalism combined

- 115 000 NGOs
- 80 % of are members of an NGO
- Half of the population participates in voluntary work annually
- Professional staff + active members









Norway would probably not have had the world's most developed and open democracy without the voluntary sector.

PM Stoltenberg, 2006





# Financial overview and funding

60 000 organisations have annual budgets below € 6250

Paradox: Many NGOs rely on state and government funding, but are also the most critical to the government

Central and local governments:

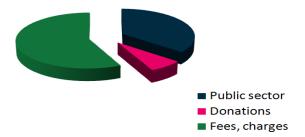
Private donors:

Membership fees and sales:

36 %

7 %

57 %





### Role of civil society organisations

- Channels of political influence
- Evaluate and criticise the government
- Interest representation
- Provide services
- Education
- Schools of democracy







## Benefits of partnership?

- Share knowledge and best practices
- Create greater dynamism and innovation
- Capacity-building and transformational learning
- Legitimacy
- Greater impact
- Common European challenges need common approaches





#### Before you start...

- What is your capacity?
- What are your strenghts and weaknesses?
- What would you like to learn?
- What can you offer?
- Are you compatible with the partner?





#### Where to find a partner?

- Build on excisting contacts
- European and International networks
- NGO Fund launching conferences
- Conferences and workshops
- Ngonorway.org





### Establishing contact with a partner

- Good information about your project
- Specification of requested competence
- What kind of partner you want
- Clear and specified project idea
- Partner's role and contribution to the project





#### Experiences from 2004-2009

- Large numbers of partnership requests
- Voluntary work dedicated to project development
- 30% of projects in Slovenia had partners
- Role of Norwegian partners:
  - Provide expertise and training
  - Mutual competence building
  - Exchange of experiences





#### Challenges

- Language issues
- Different administrative and bureaucratic cultures
- 3 donor countries 15 beneficiary countries
- Pro-forma partnerships
- Lack of clear goals and/ or of coordination
- Difference in philosophy, working methods
- Price level
- Cultural differences
- Different capacity and capability



#### Norwegian Romanian (NoRo) Center for Rare Diseases

- NO partners: study visits, advice and guidance.
- Shared goal, background and values
- Benefit for partner: new knowledge contacts and ideas
- Project promoter: *Woman of the Year 2011*







#### Key elements for success

- Common values
- Building trust
- Common understanding of content and strategy
- Joint project development and planning
- Involvement of partners in all stages
- Agreement on budget
- Sustainable relations
- Long-term perspective



### www.ngonorway.org









#### How to apply

Want to apply? Get tips and advice on how to apply for grants under the NGO



#### Bilateral partnerships

Strengthening of bilateral relations with the 15 beneficiary states in



#### NGO Funds

NGO Programmes will be set up inn all the 15 beneficiary countries. Click to



#### More information and contact

www.ngonorway.org www.eeagrants.org solheim@nhc.no





